

Networking Insights

By John Simms

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Here are some, but not limited to the following insights I have concerning networking down below: (1-8)

- 1). Many people and businesses waste too much time and money with the wrong professionals, companies, organizations, etc. If you're not getting positive outcomes and results, may be you need to stop what you're doing, evaluate or change something if you want to improve.
- 2). To put it bluntly, many individuals and businesses out there waste too much time and money on networking organizations when you factor in return on investment, competition, reoccurring fees, additional expenses, demand for your product or service, etc.
- 3). Your network can determined your net worth via the people you're around, doing business with, etc.
- 4). A lot of people, businesses and organizations don't maximize their networking abilities. Thus, limits their sales, marketing, income, etc as a result.
- 5). Joint ventures is one of best ways to improve your sales, income, marketing, networking, resources, business, etc. Personally, I love doing joint ventures with others that may or may not be health related.
- 6). Take advantage of fairs, conventions, expos, speaking engagements, workshops, special events, etc.
- 7). With networking, be open-minded and practical.
- 8). Be careful who you network with, networking can have negative consequences.

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